



How to make money

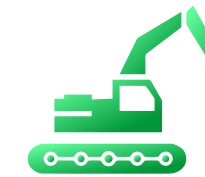
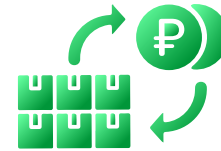
by optimizing your client's costs for delivery

For whom this product



Logistics companies

Delivery of goods with specified time, route and other parameters



Construction and road companies

Monitoring location, fuel consumption and refueling, the fact of loading or idle



Car sharing services

Tasks for couriers to pick up a car from the parking lot and deliver it to the client at the place of release of the car



Taxi companies/owners of corporate transport

Order automation, administration of corporate transport/taxi.



Courier delivery services

Control of the movement of goods and the work of couriers, the safety of the vehicle



Banks

Routes for client managers



Companies from different industries

with a business process that require the calculation of optimal logistics control and storage of data in the electronic register for each vehicle



Retail chains

Delivery from the distribution center to the store, control of the work of merchandisers

Wholesale trading companies

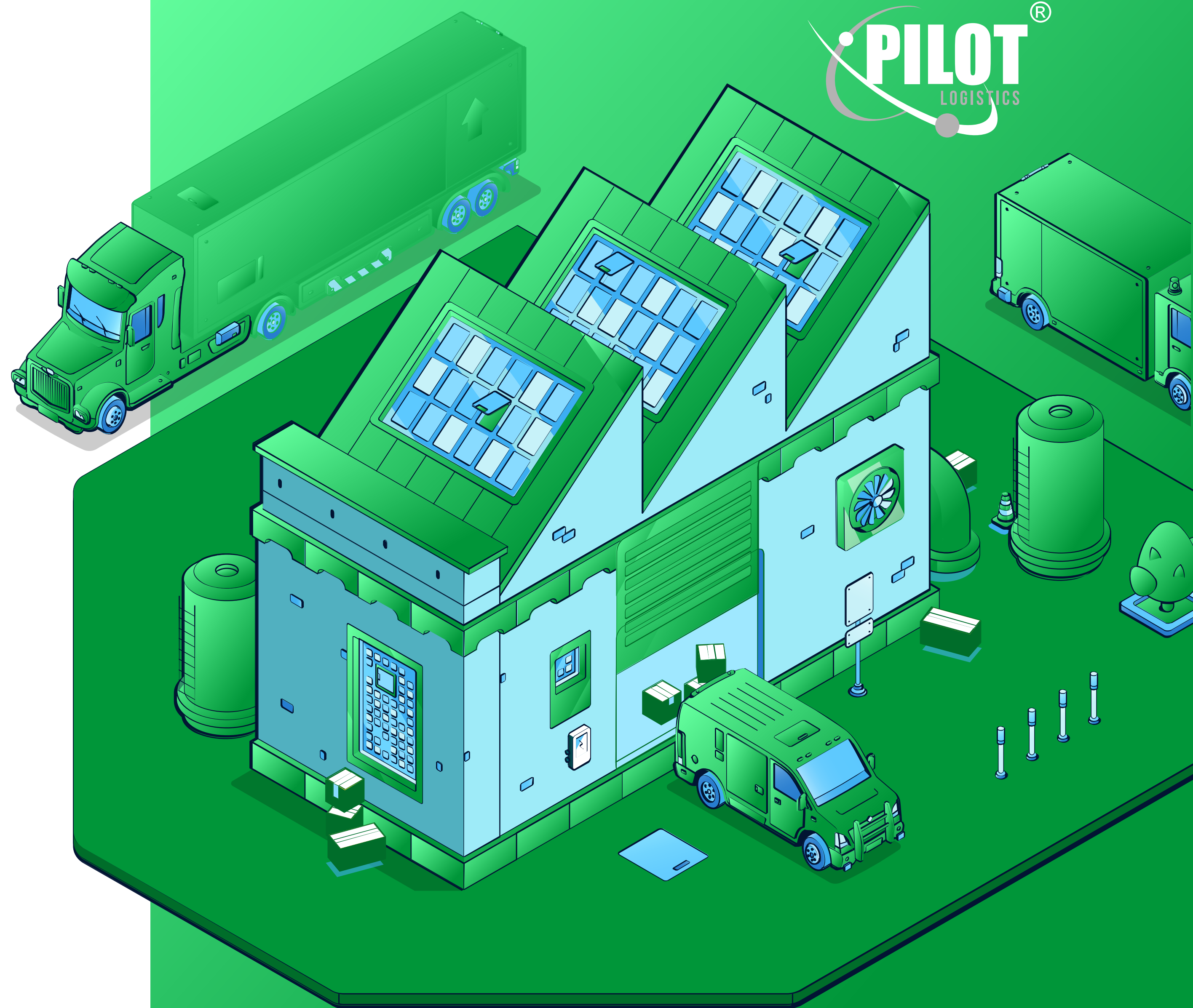
Delivery from the supplier to the warehouse, delivery to retail outlets, tasks for sales representatives



Opportunities and benefits

PILOT.Logistics helps to use resources efficiently

- Distributes the cargo among the available vehicles(V) depending on the dimensions, type of cargo, price of using the vehicle per 1 kilometer of the distance from the warehouse to the place of delivery, geofences allowed and prohibited for movement, and other parameters;
- Assesses the need to use third-party vehicles, makes it possible to reload orders on different dates for the same route in order to add notes.





PILOT. Logistics builds optimal routes, taking into account:

- addresses, possible traffic jams
- time windows for pickup and delivery
- weight and volume characteristics
- cargo and transport working hours

PILOT. Logistics allows you to plan development

Builds a heat map showing the frequency of delivery addresses, thanks to which you can plan the opening of new warehouses or solve other business problems



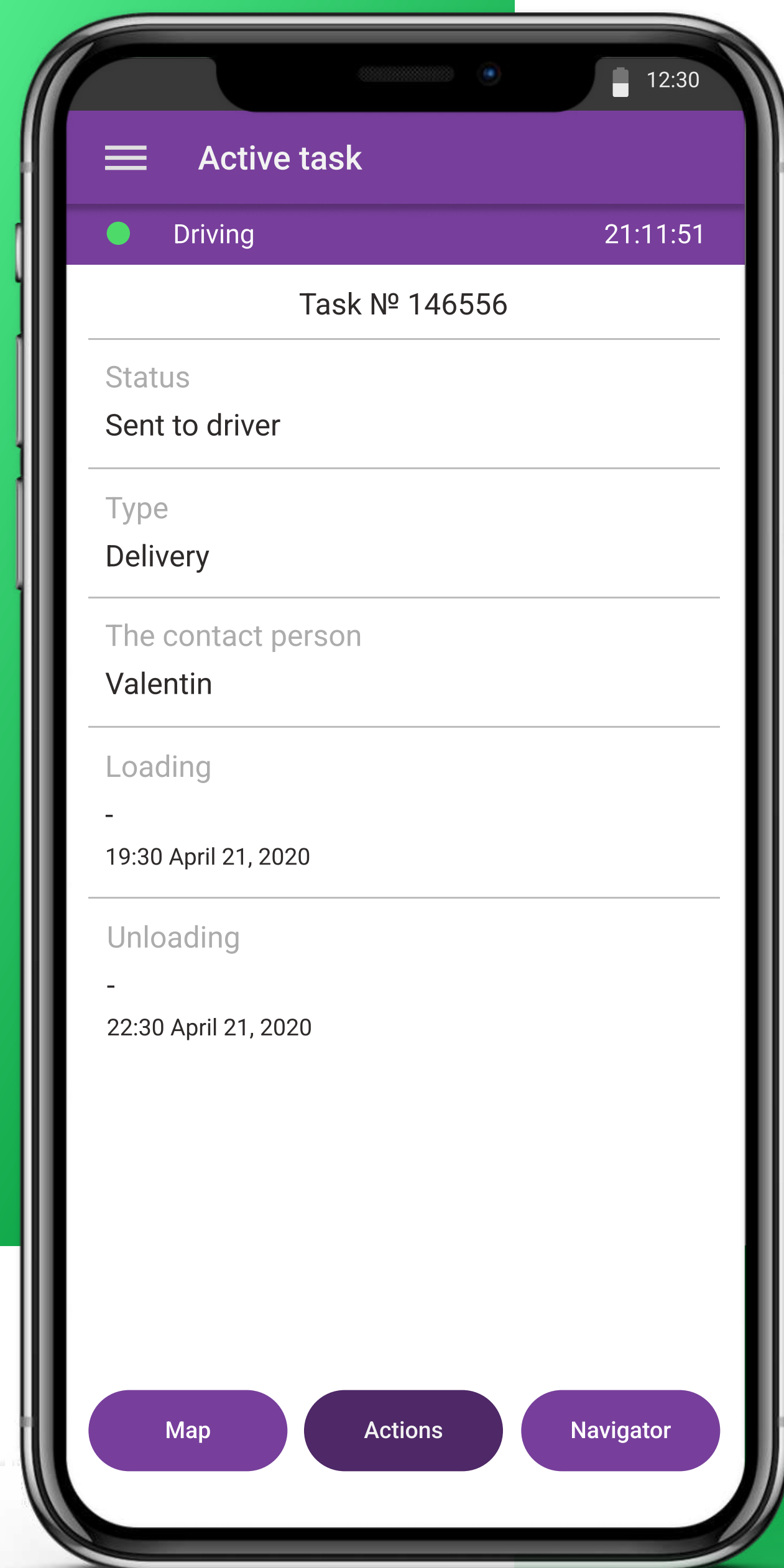


Application “PILOT.Driver”

allows on smartphone of driver or courier to:

Monitor all information related to order

To see the consequence of the addresses, to connect with therecipients of the orders, report on fulfilled tasks, attach photos andcustomer’s signature straight on the screen of the phone.Implementation of works by driver or courier are supervised bylogistic operator/dispatcher on permanent basis





Increases the loyalty of end customers

Notifies the recipient of the cargo in advance about the arrival of the courier, shows where the courier is with the order

Controls the process

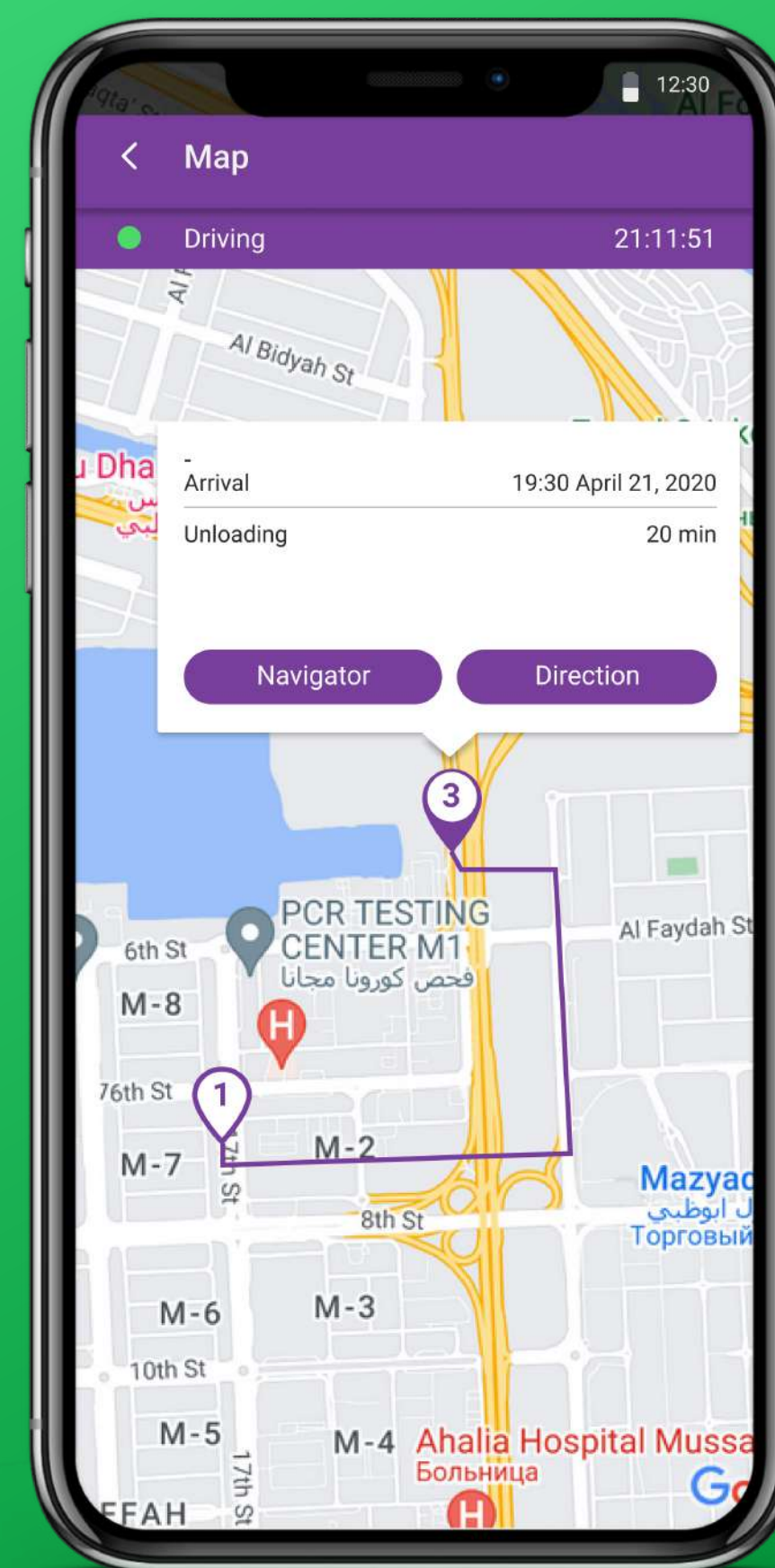
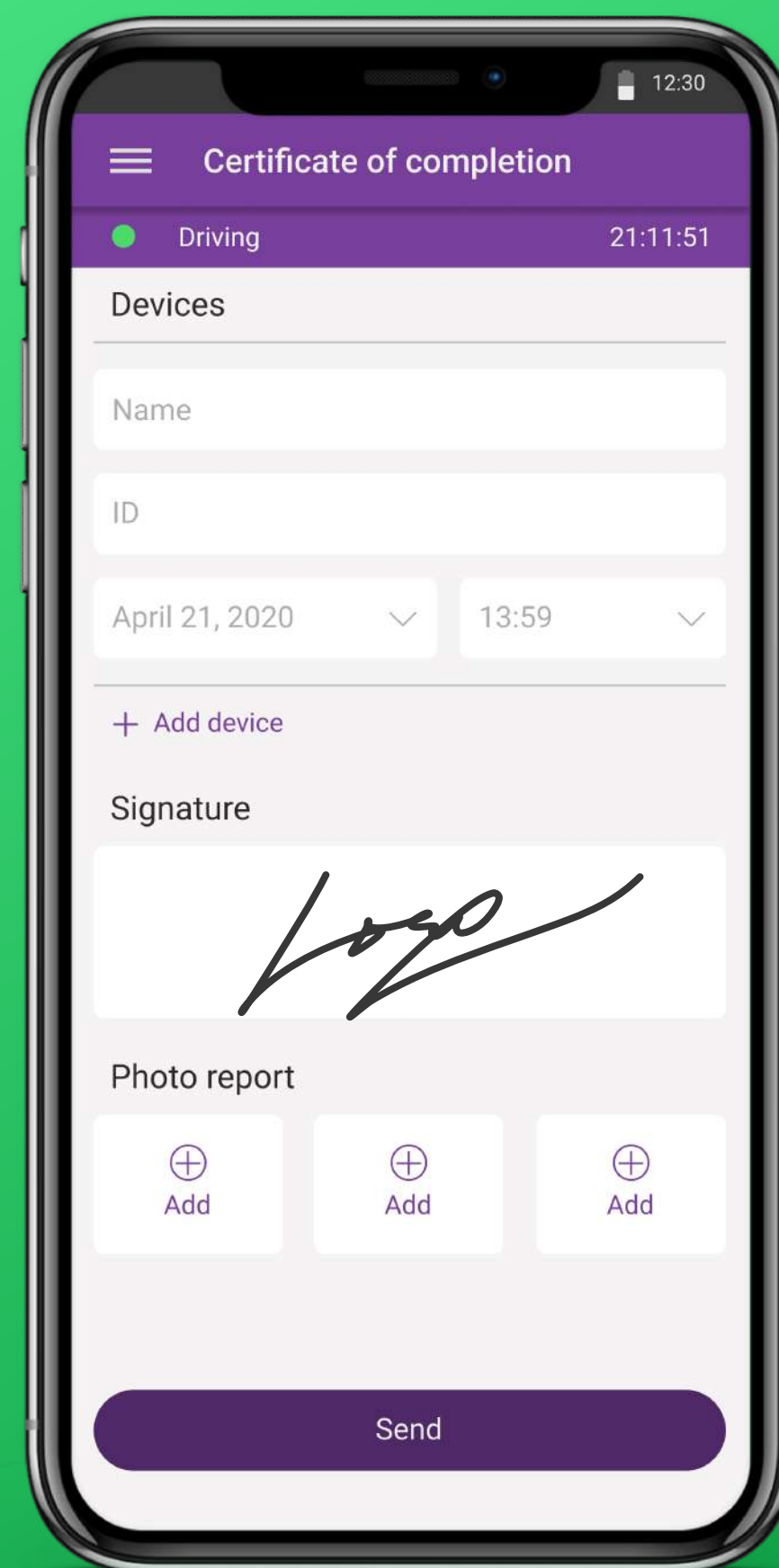
Generates reports on the delivery process in any aspect of information

Allows to calculate the system of personnel motivation

For example, absence of dispatcher's reaction for the event in specified time frame will allow to enter corrections to FOT

Processes requests from customers when using a corporate taxi

All participants in the process can track the stages and statuses in real time



Reduces logistical risks

Built-in active notifications do not just inform the dispatcher about the event, but start a business process that requires a reaction.

For example, changes in the readings of the temperature sensor on a refrigerator will require the dispatcher to contact the driver and find out why an increase in temperature occurred in an unplanned geofence, send an event message to pre-assigned recipients (security service, fleet director, service department, etc.).

Minimizes the risks of misuse of the vehicle

Remote access fully controls the vehicle (start/stop/engine blocking, arming/disarming, etc.). All incidents that have occurred are recorded in the database, and information about them is automatically sent to specified contacts

Our advantages



The largest number
of preset parameters for optimal distribution
of cargo on the vehicle



Does not require prepayment

You can pay monthly and adjust the cost depending on the number of cars (couriers) on route. More payment units less unit price



Optimal route and loading

Allows to include in the calculation of the optimal route and load both your own cars and attracted ones, with different tarification conditions (by mileage or by hours)



Tasks and itinerary for the day

The courier driver can build a route using any navigator, taking into account the current traffic situation on the day of delivery. Drivers can get a printed itinerary receipt



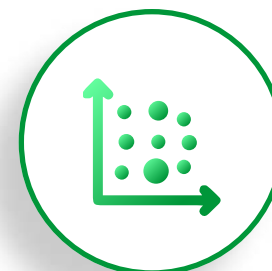
Download priority

You can assign products a loading priority from 0 to 10 points



Building a heat map

with places of the most or least frequent delivery addresses. Based on this, plan the opening of new warehouses, closer to customers or solve other business problems



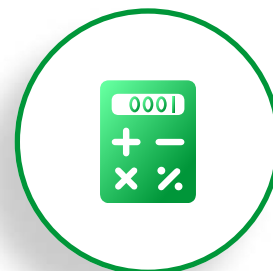
Multifunction of Application

Download a detailed report with photos, order list and itinerary. Ability to enter data on completed orders. The client can sign for the receipt of the order directly on the smartphone screen



The speed of calculating the route

with the distribution of goods is less than 1minute



Additional loading

of orders on different dates for one route



Module stability
confirmed
by corporate client



Our cases / Corporate taxi

The partner of Pilot Telematic in Kazakhstan, GEOS LLP, has implemented a corporate taxi system in the Kazakh telecom company. The corporate taxi system is based on the RTM system (tasks.pilot-gps.ru).

The system allows processing applications from company employees for the provision of corporate vehicles for temporary use. When a user submits an application, the system provides a multi-level approval process according to a predetermined hierarchy for each type of employee.



Our cases / *AVIS Company*



Field of activity: rent of the vehicles

Task: to advise the company's employees where to pickup the vehicle and where to drive it away in order to give it to the customer. At the same time, it is important to fix the state in which the vehicle is handed over to the customer and get a signature from the latter.

Solution: Pilot. Logistics

Result: AVIS employees receive a notification in the application about which vehicle to pick up from and where to deliver it. They upload to the app a report with photos of the condition of the vehicle and receive the customer's signature on the receipt for the rent of vehicle directly on the smartphone screen. The dispatcher generates reports on completed tasks for the day, week, month. The financial service takes into account the data of reports when calculating payroll.





Contacts

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