



Feel yourself calmer

We will reduce risks thanks to flexible systems for monitoring transport, real estate, business



Pilot Telematics products

Solutions for different tasks and industries



Pilot.Telematics



Pilot.Autoconductor



Pilot.Logistics



Pilot.People



Pilot.Video



Pilot.Perimeter



Pilot.DEV



Pilot.Home



Pilot.Sharing



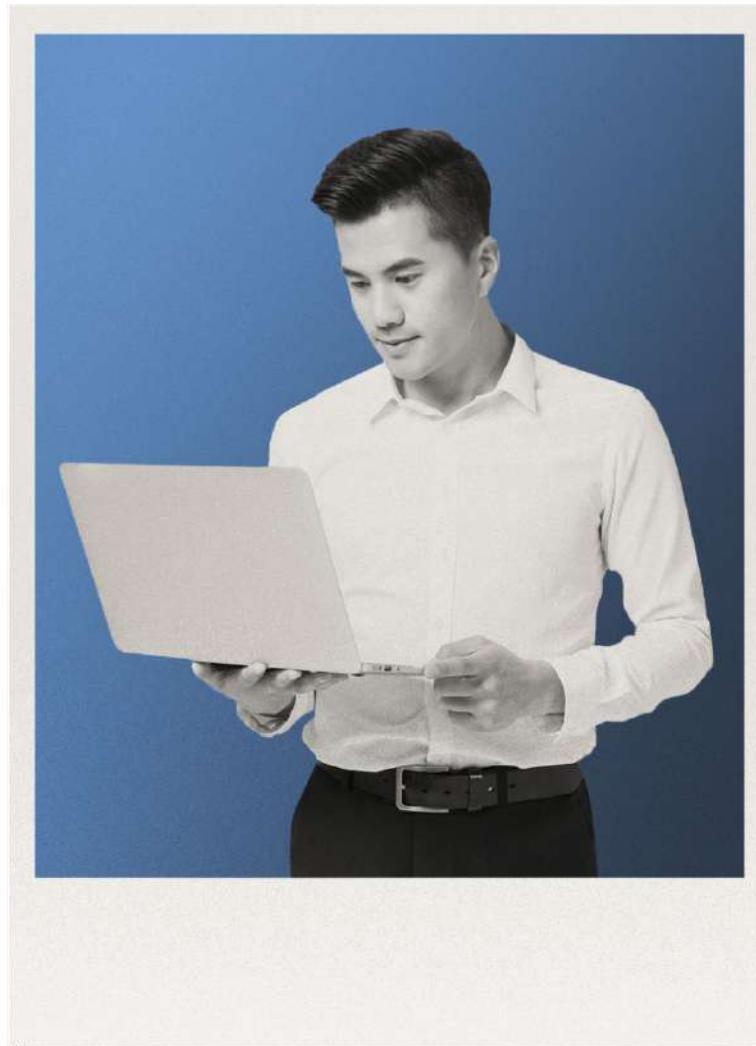
GARM

It's convenient with us — we adapt to you

- The platform works on any device
- In touch 24/7
- Flexible customization for your business processes
- We integrate with all CRM and ERP systems
- 24/7 technical support without long waits and switching
- We allocate a personal manager if you have a large company and many questions
- Predict service work based on sensor readings
- Convenient chat bot
- All network fuel stations are connected in the system for payment by fuel cards, if something new appears, we will connect it in 7 day



Solutions for people and industries

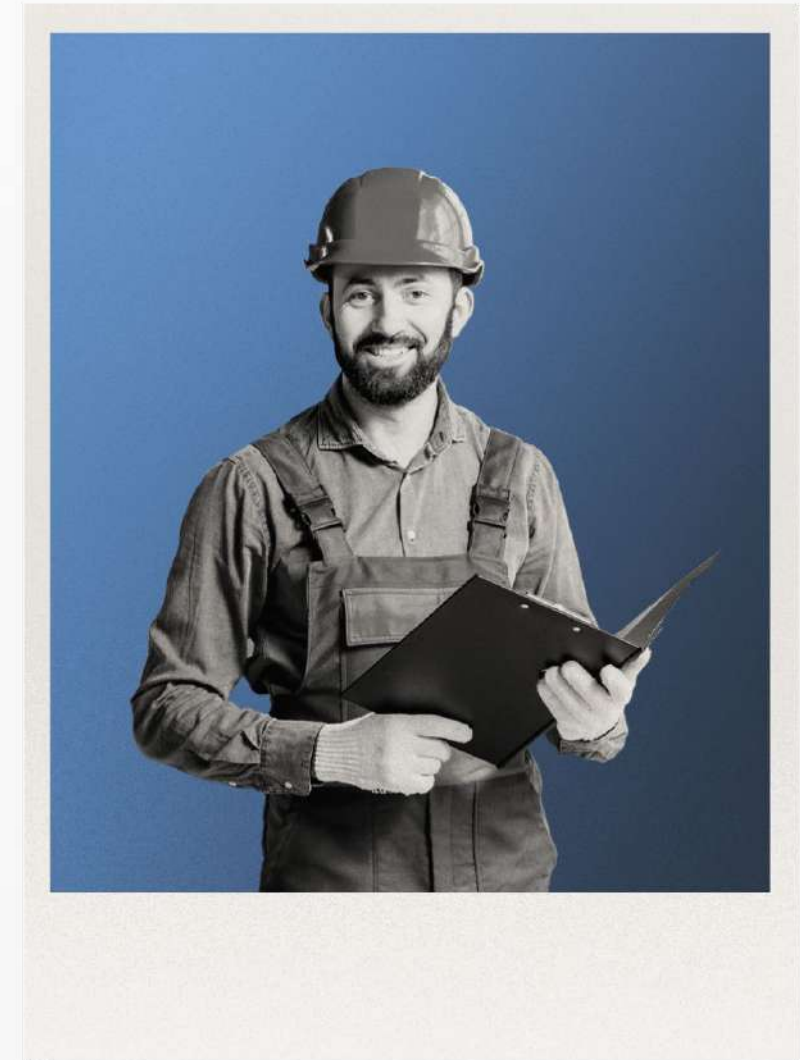


For logisticians

We will build optimal routes, distribute cargo among vehicles, control fuel consumption, driving style and much more.

For farmers

Fuel drain control, location of tractors, combines and trucks on the fields on the way. Integration with all agricultural services.



For builders

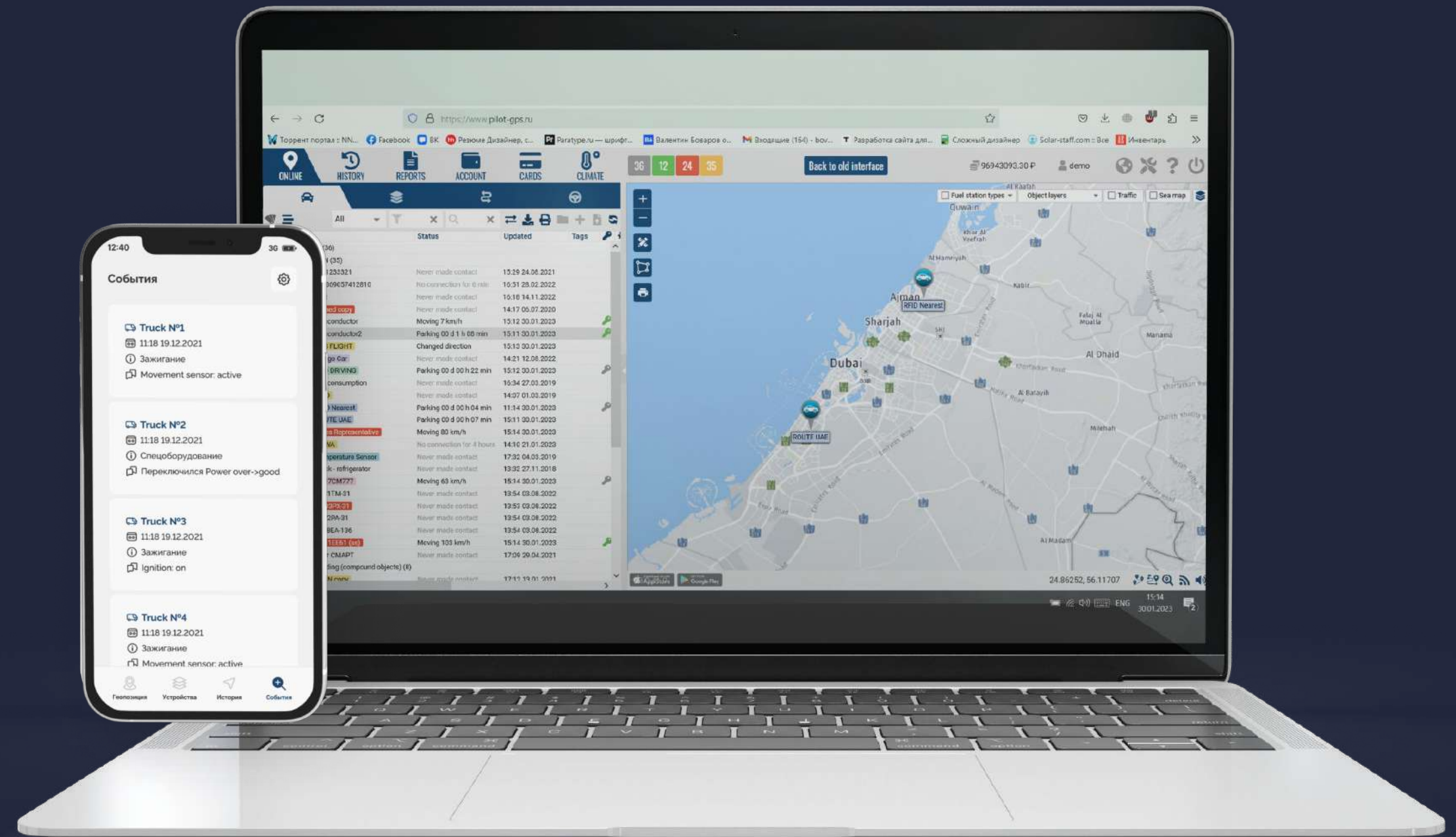
Monitoring construction vehicles, fuel draining, building optimal routes for transporting concrete to construction sites based on the set parameters.

What is a Pilot?

The Pilot is a specialized platform that collects information from various sensors and converts it into data on the location of tracked objects and their condition.

The system integrates more than 1000 models of sensors, wired and wireless systems, video cameras that transmit information from one device to another. The system analyzes data, builds models, offers optimal solutions, predicts risks.

It gives you the opportunity to receive different types of reports, monitor the situation in real time, return to history and photo and video recording



“Pilot Telematics” company creates products
based on the Pilot internet of Things platform

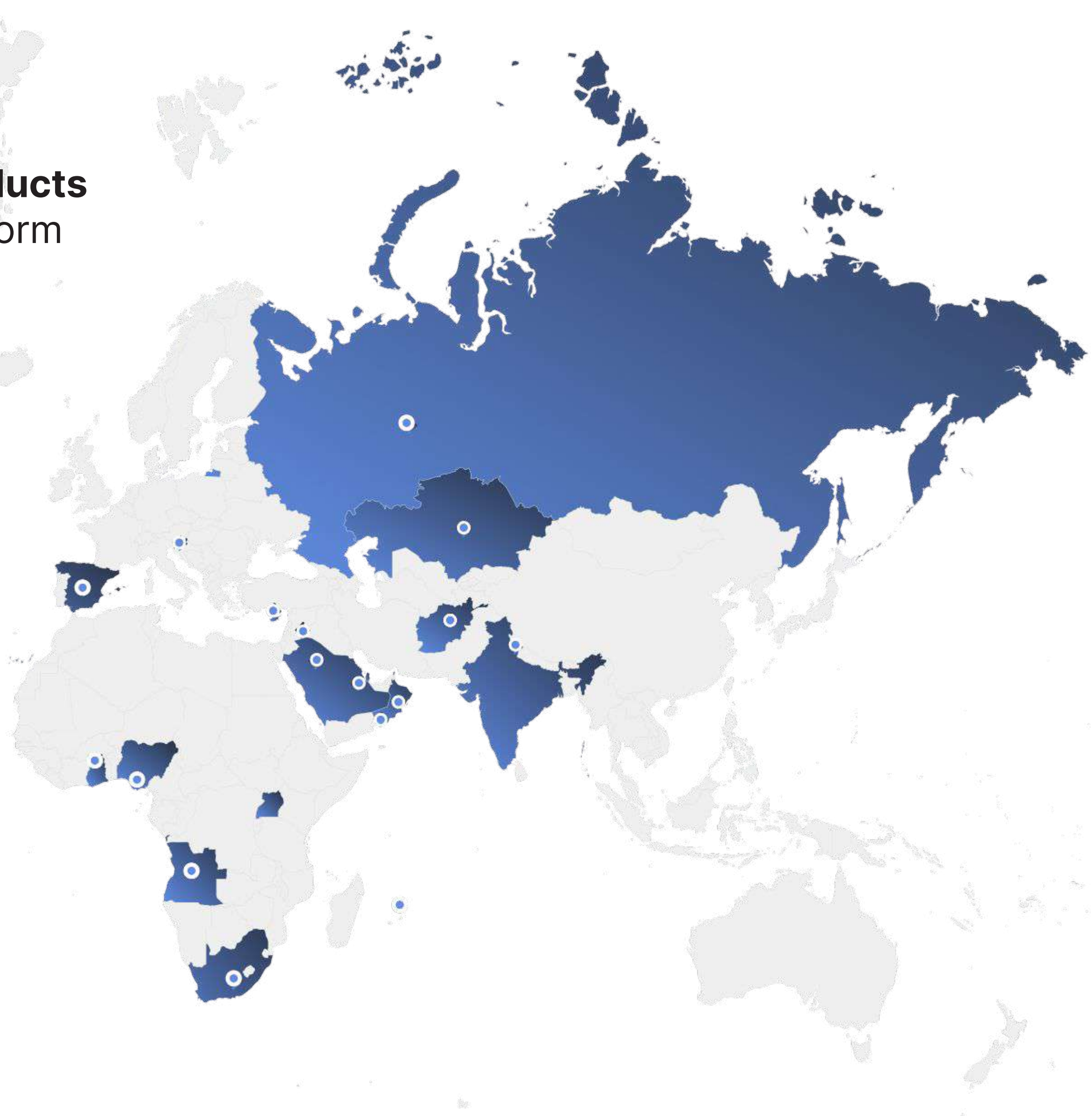
13 years of work in the telematics market

1 000 000 + tracked objects

12 industries

12 countries of presence

129 partners worldwide

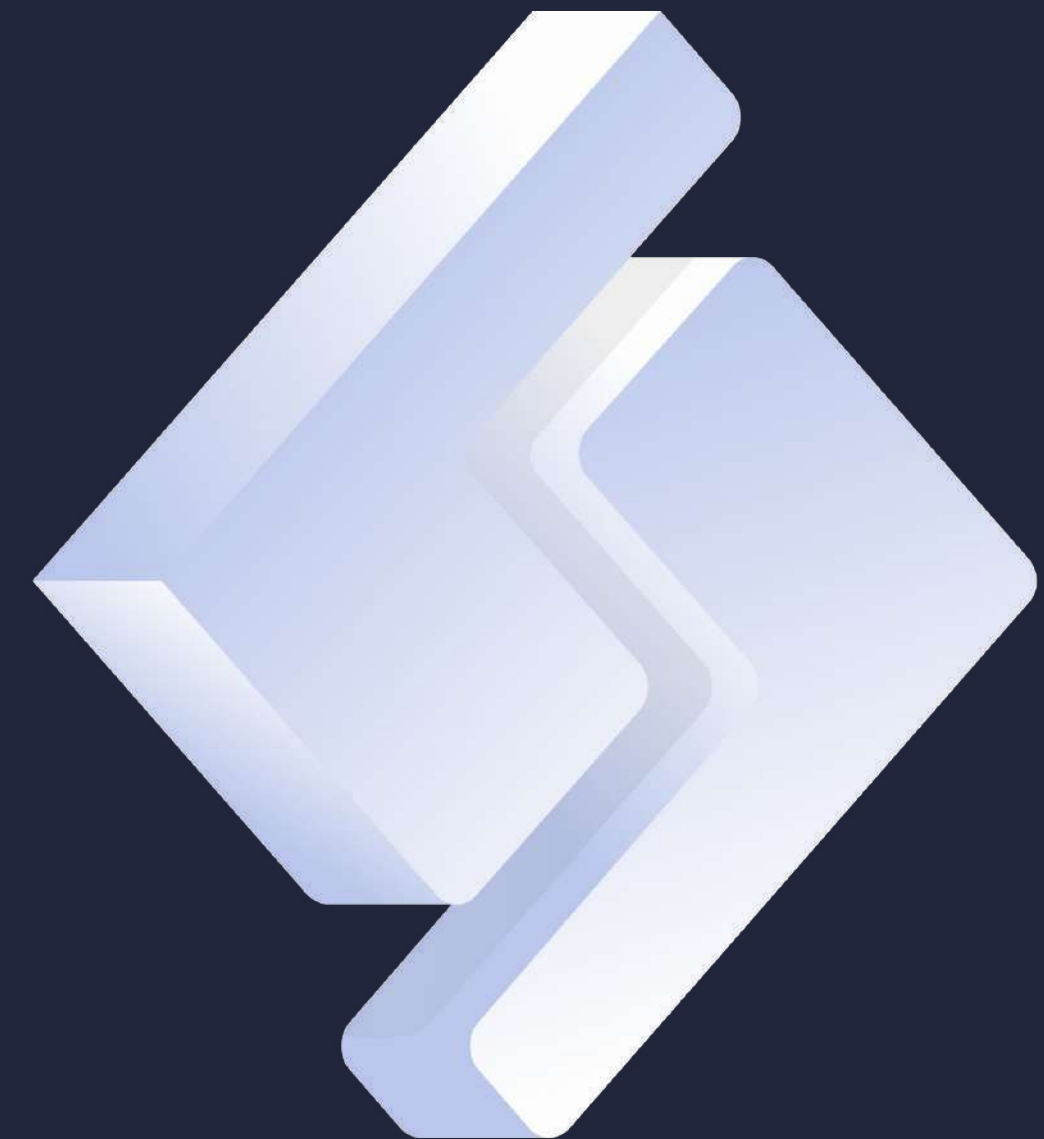


About company

“Pilot Telematics” company creates products based on the platform for satellite monitoring of transport and the Internet of things.

Our flagship product, Pilot.Telematics, allows businesses to track their vehicles on a map and driver behavior, optimize routes and fuel consumption, manage delivery, manage maintenance costs, provide perimeter security, launch sharing businesses, and more.

Our other products for people keep houses, apartments and vehicles safe. We started in 2009. In 2015 we began to develop in the markets of the United Arab Emirates, Africa, Saudi Arabia, Brazil and other countries.



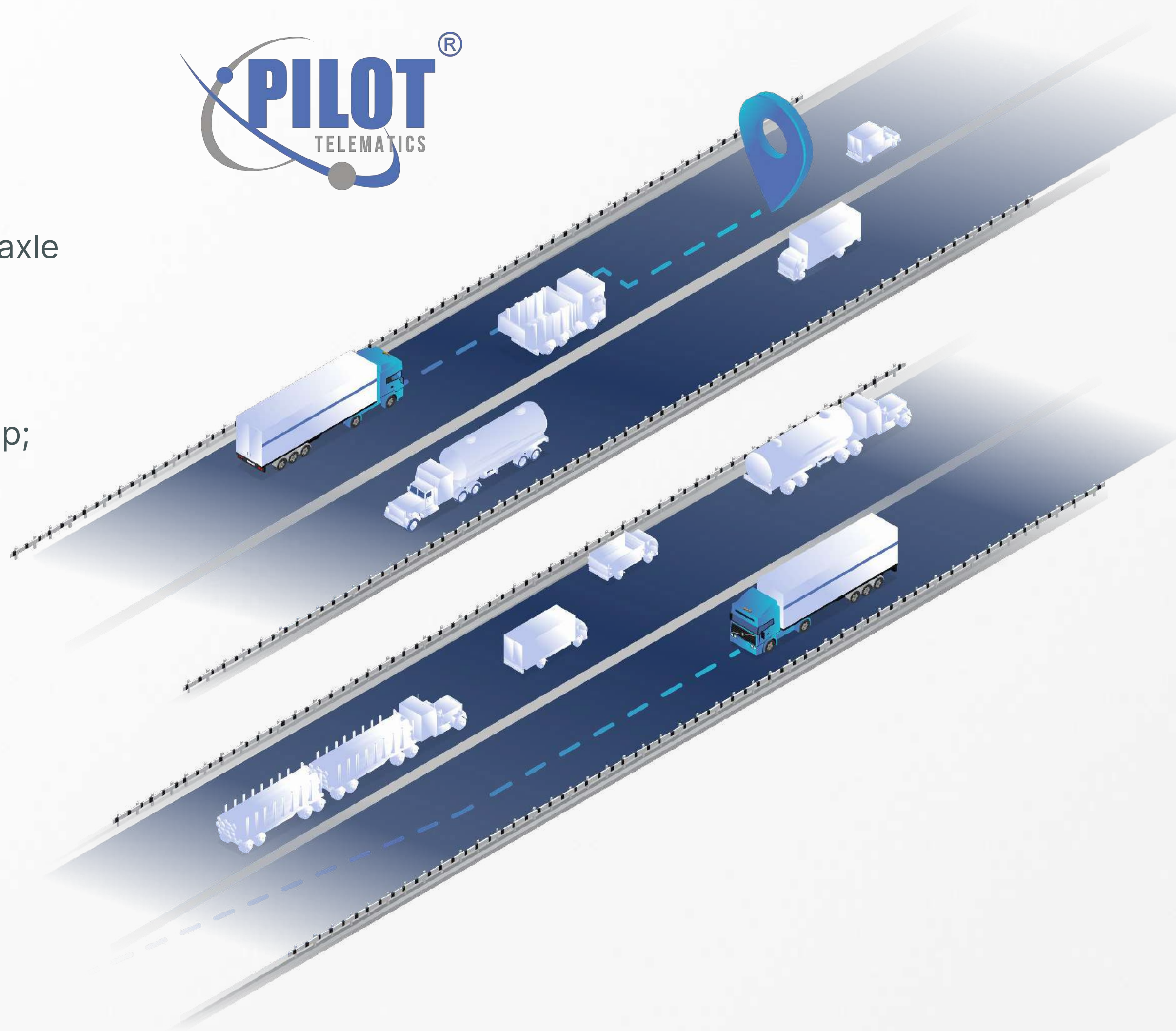
Pilot. Telematics

Pilot. Telematics is the monitoring system for commercial vehicles, control of fuel, driving style, axle load, travel time.

Pilot. Telematics helps:

- track vehicles and special equipment on the map;
- optimize fuel consumption; control drivers;
- manage the technical condition of the fleet.

The product is suitable for transport and logistics companies, delivery services, construction and manufacturing companies, garbage disposal companies, taxis.



Fuel cards

Thanks to integration with a large number of filling card operators, **the Pilot Telematics monitoring system allows** you to control the amount of fuel written off on cards with the actual amount of fuel used, and also eliminates the possibility of transferring cards to third parties

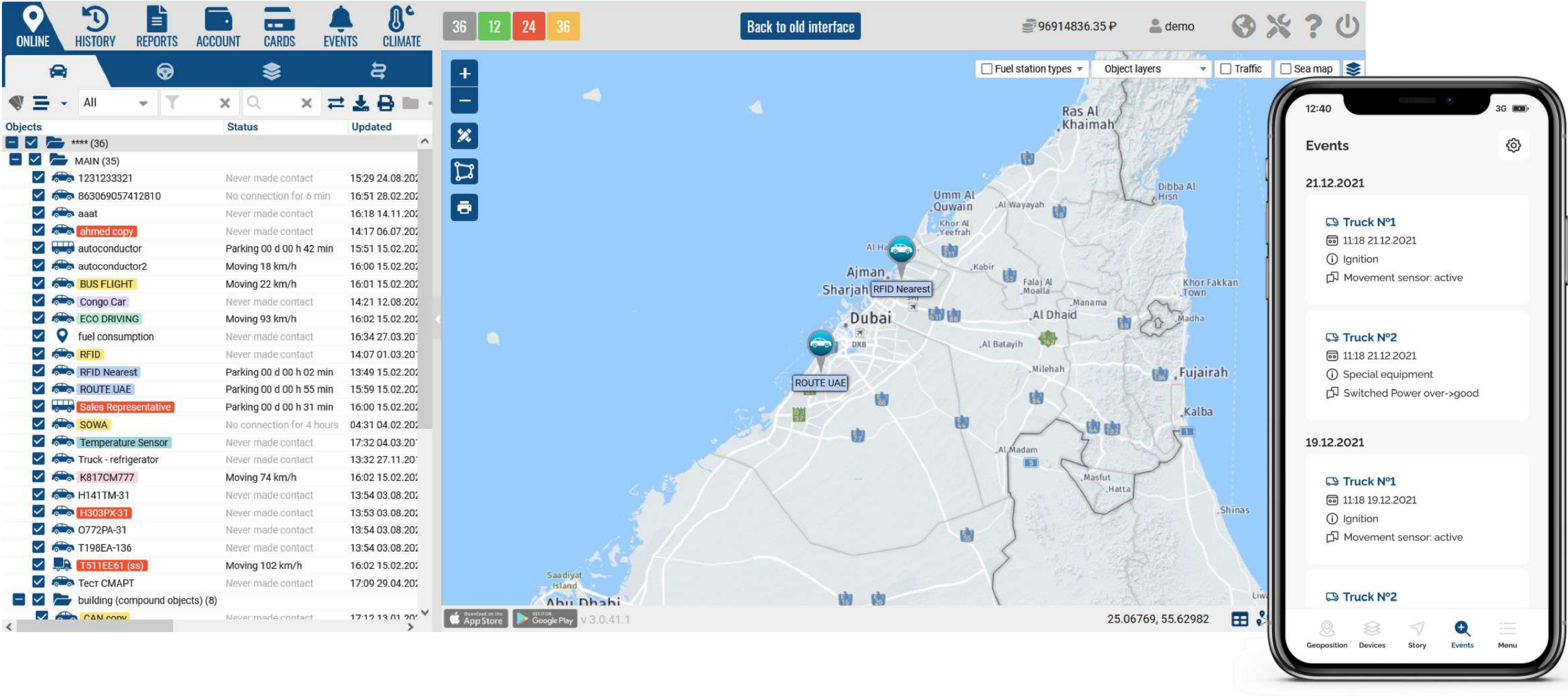


Billing system to control financial settlements with counterparties

- Manages connection to payment systems
- Controls account thresholds
- Automatically issues bills and sends by email
- Keeps track of cash receipts and debits
- Integrates with ERP



Pilot. Telematics interface



Pilot. Autoconductor



Pilot.Autoconductor manages passenger transportation based on data, is responsible for counting passengers and arranging payment.

Pilot.Autoconductor helps:

- take into account passenger traffic;
- control revenue;
- resolve disputes; create convenience for drivers;
- create convenience for passengers.



Pilot.Logistics

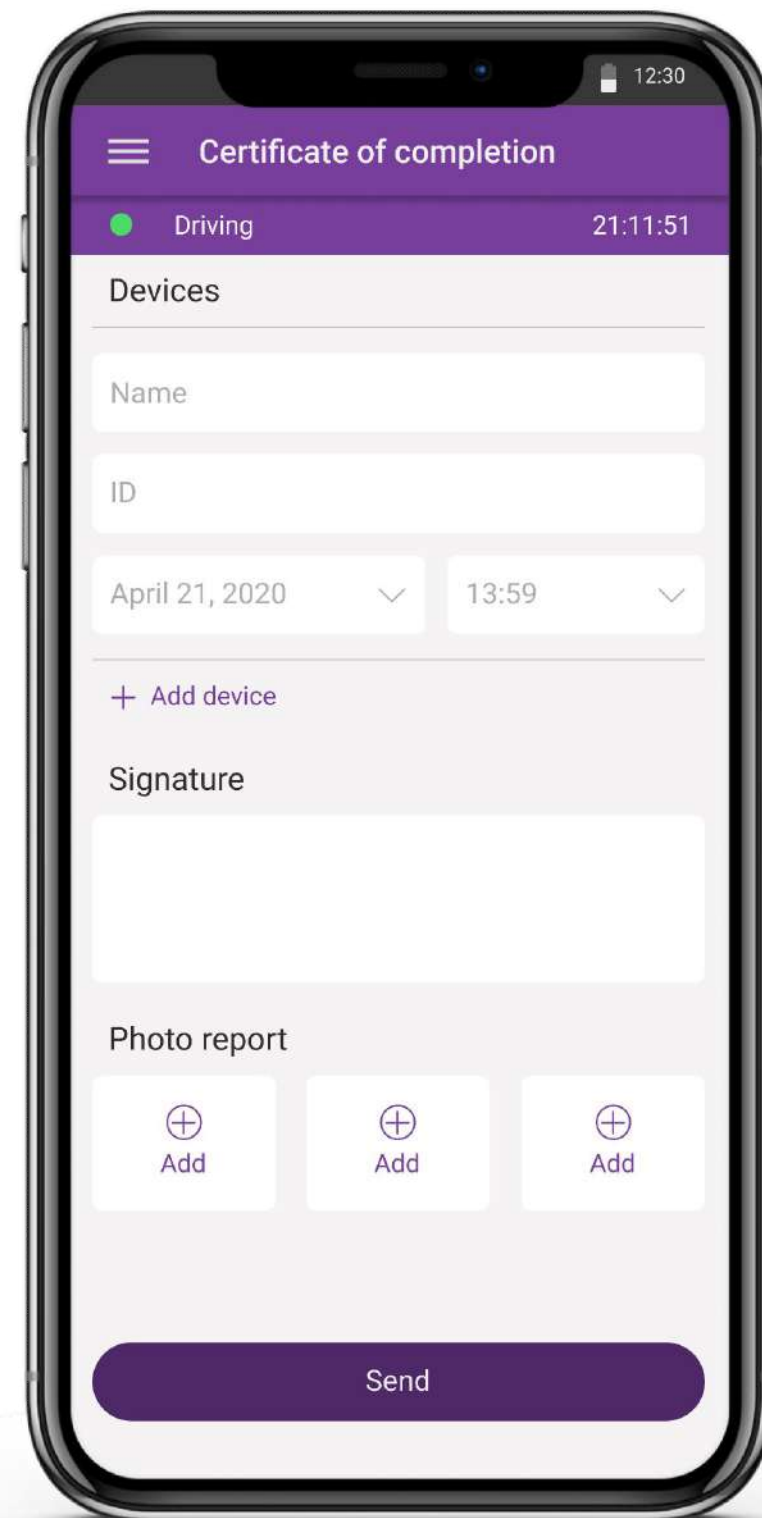
Pilot.Logistics helps to use resources efficiently:

- distributes the cargo among the available vehicles (V) depending on the dimensions, type of cargo, distance from the warehouse to the place of delivery, other parameters allowed and prohibited for the movement of the geofence;
- evaluates the need to use third-party vehicles, makes it possible to reload orders on different dates for the same route

Pilot.Logistics builds optimal routes, taking into account addresses, possible traffic jams, time windows for pickup and delivery, weight and volume characteristics of cargo and transport, and working hours. The product allows you to plan development - build a heat map showing the frequency of delivery addresses, so you can plan the opening of new warehouses or solve other business problems.



Pilot.Logistics interface



12:30

☰ Certificate of completion

● Driving 21:11:51

Devices

Name

ID

April 21, 2020 13:59

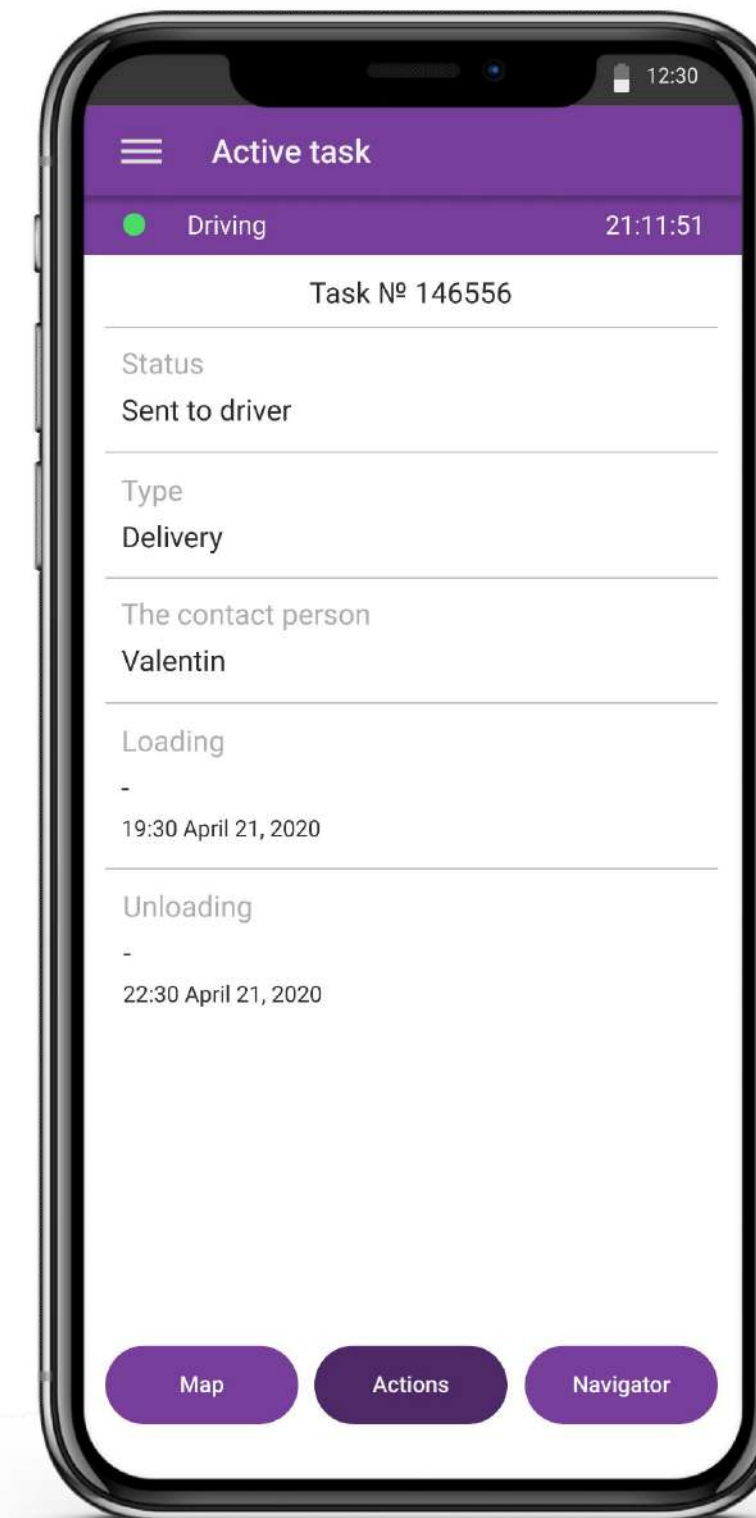
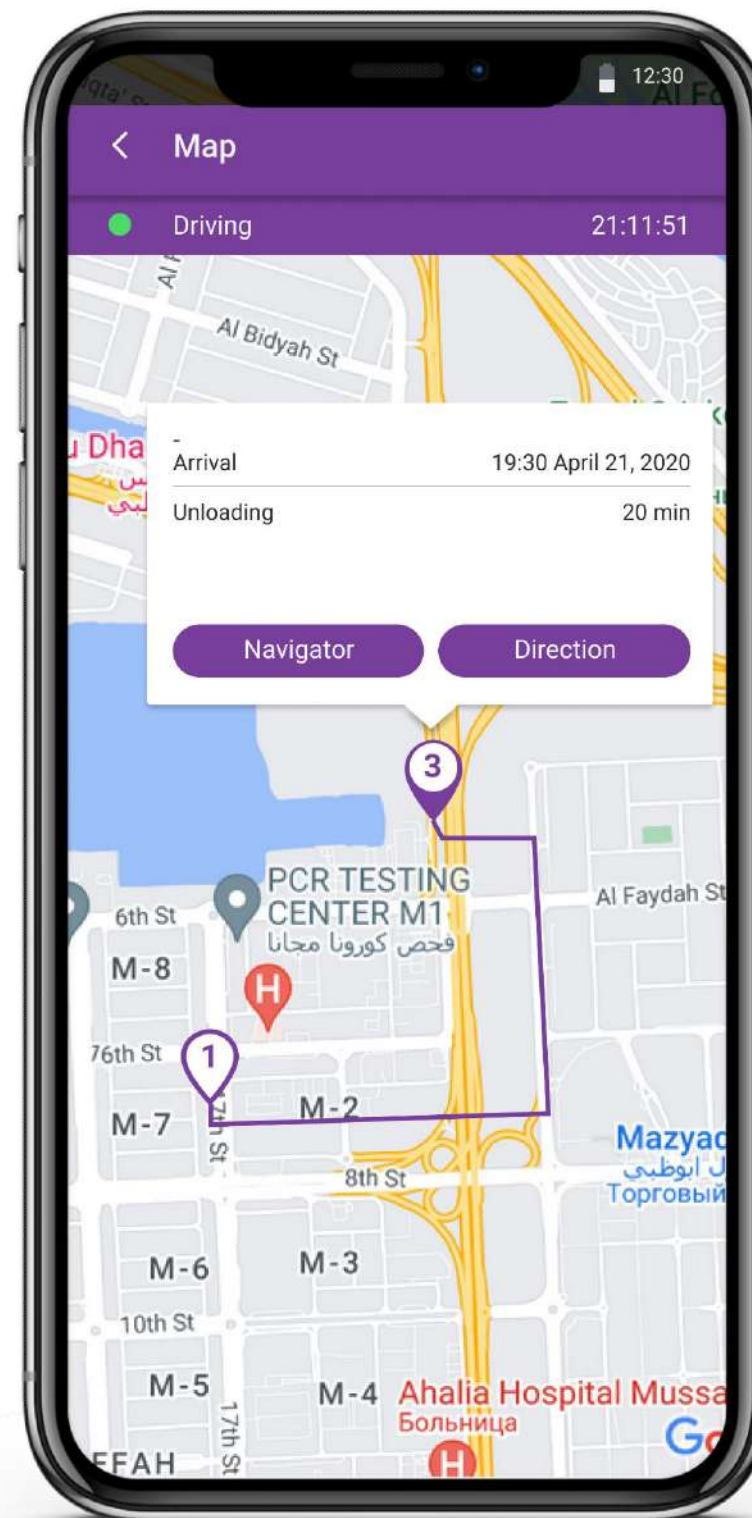
+ Add device

Signature

Photo report

+ Add + Add + Add

Send



12:30

☰ Active task

● Driving 21:11:51

Task № 146556

Status

Sent to driver

Type

Delivery

The contact person

Valentin

Loading

19:30 April 21, 2020

Unloading

22:30 April 21, 2020

Map Actions Navigator

Pilot.People

Пилот.Люди is a monitoring and planning the movement of employees of courier services, trading companies, mines, industrial and warehouse sites.

Pilot.People gives you the opportunity to:

- make the best routes;
- use the application on a smartphone;
- generate reports on the process and results of the movement of employees;
- create scripts in case of emergencies;
- track the location of employees.

The product is suitable for trading companies, courier delivery services, carsharing services, banks, corporate taxis.



Pilot.Video

Pilot.Video is internal and external monitoring of commercial and private facilities.

Pilot.Video helps to:

- control the perimeter;
- organize video surveillance in transport;
- monitor the interior premises;
- carry out external monitoring;
- carry out commercial monitoring;
- organize the work of the warehouse/industrial site

The product is suitable for industrial enterprises, production/warehouse complexes, airports, farms, shopping centers, shops, offices, schools, kindergartens, transport and management companies, laboratories.

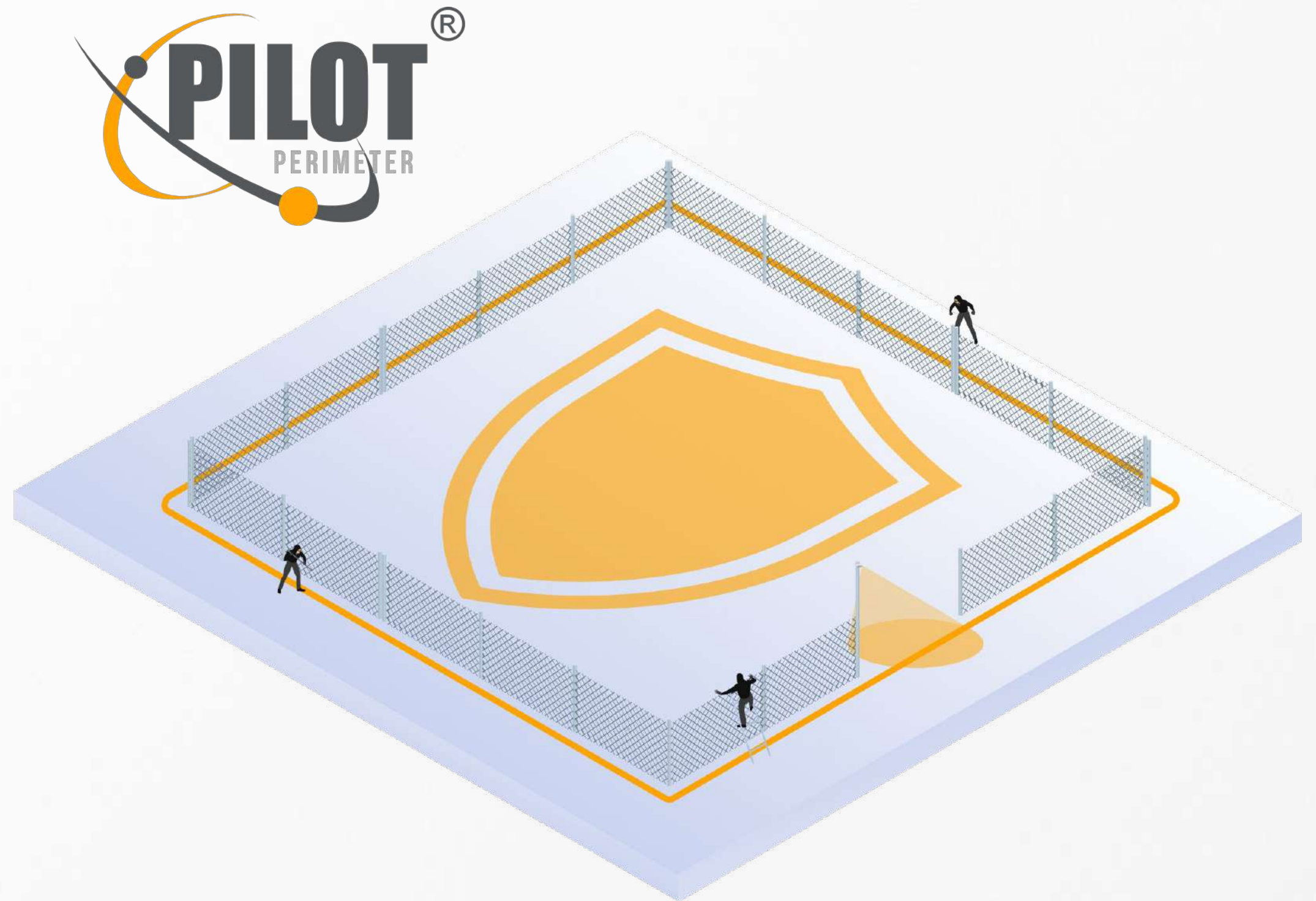


Pilot.Perimeter

Pilot.Perimeter is the protection of the perimeter of commercial facilities using seismic sensors, vibration sensors and video surveillance cameras.

Pilot.Perimeter helps to protect the fence made of welded mesh, corrugated board, picket fence and any other structures throughout the entire perimeter from breaking, overbiting, breaking, climbing, digging and other illegal actions

The product is suitable for industrial enterprises, production sites, warehouse complexes, airports, farms, cell towers



Pilot.DEV

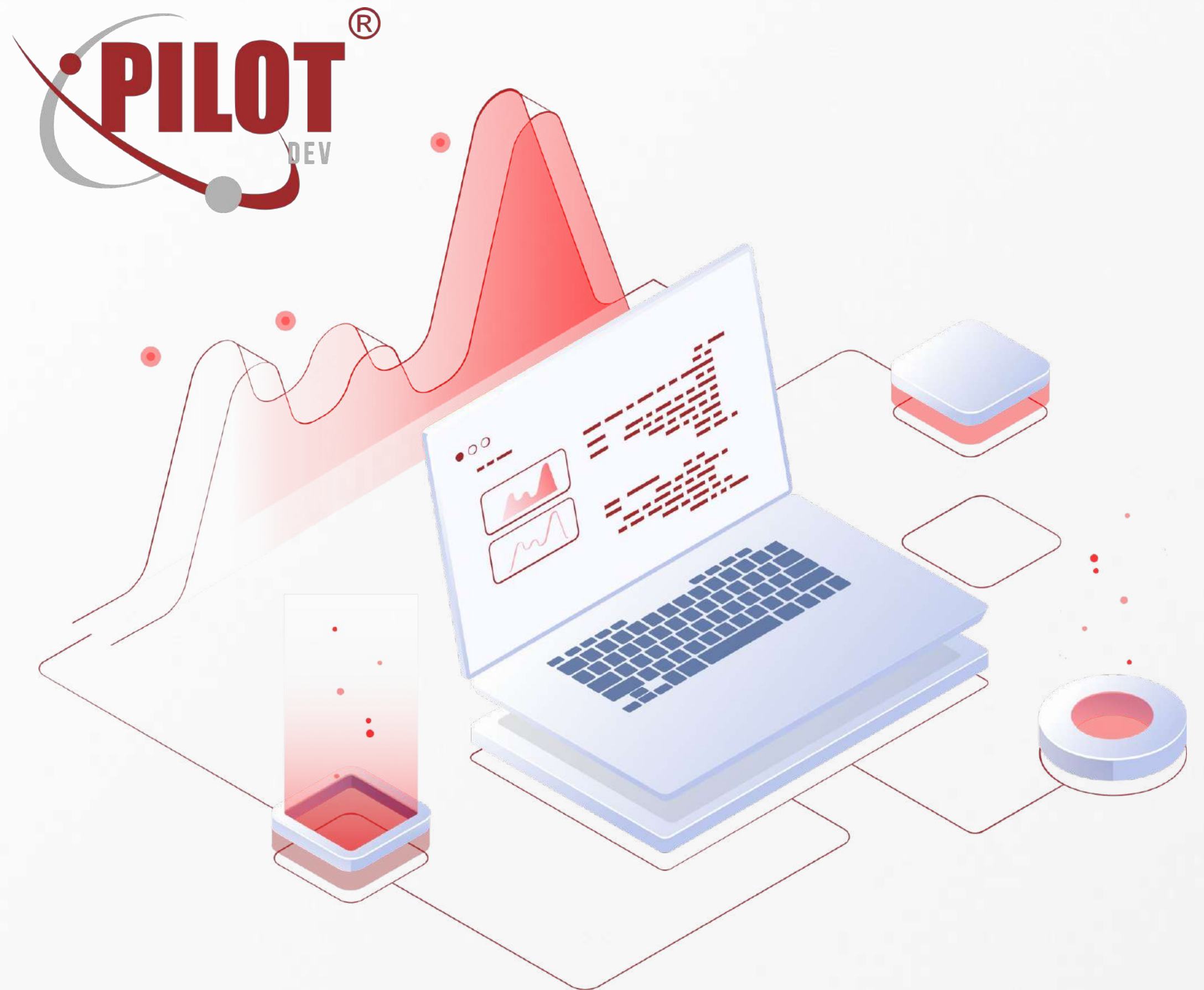
Pilot.DEV is the development of products and services based on the Pilot platform.

Pilot.DEV helps:

- finalize the monitoring platform for the personal needs of the customer;
- set up seamless interaction with any services;
- quickly make an MVP (minimum viable product), check demand, attract Investors;
- create convenience for passengers.

The product gives integrators and startups:

- access to extensive design experience and technical expertise;
- the possibility of developing your own product;
- the shortest possible time to test the viability of the technology in the context of real market problems of users



Pilot.Home

Pilot.Home is a home security system with smart meters. Allows you to manage your home security and utility costs in one click

Pilot.Home helps:

- manage security from the application;
- observe the territory;
- manage the house and the climate in it with the help of smart sensors;
- customize notifications;
- control consumption and utility costs.

The product is suitable for private residential buildings, apartments, office and retail premises.



Pilot.Sharing

Pilot.Sharing is a service for organizing a sharing business.

How it works?

1. Choose and book the nearest electric scooter;
2. Choose a tariff with convenient payment terms for you;
3. Activate the selected transport;
4. Ride by yourself or along a pre-laid route from guides and other users

Product advantages:

- comfortable parking;
- flexible system of tariffs;
- transport for different experiences;
- all in one application.



GARM

GARM is a vehicle security system that allows you to:

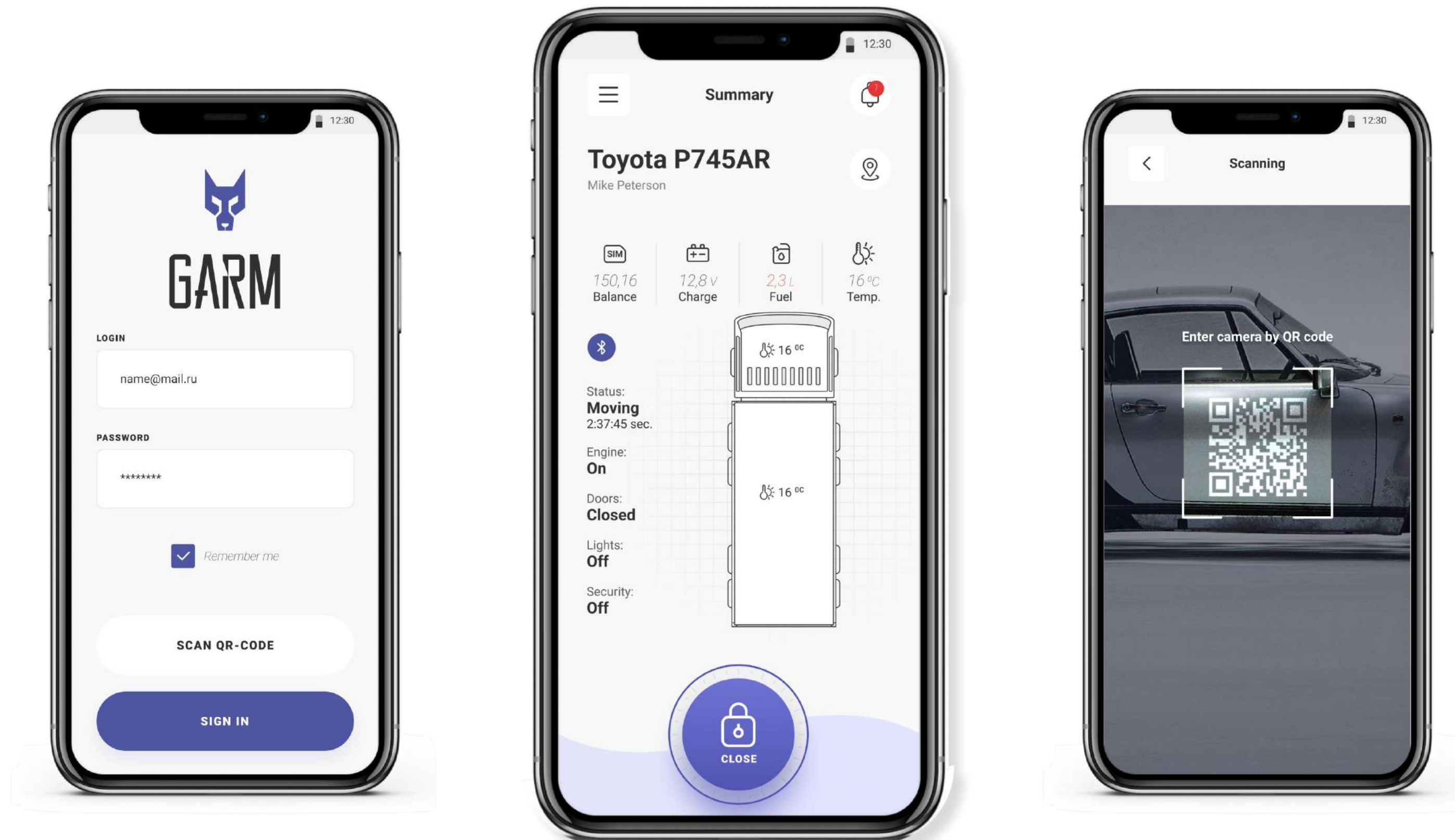
- monitor the location of the vehicle;
- giving information about the condition of the vehicle;
- carrying out remote start of the vehicle's engine.

Advantages of GARM:

- voice control;
- temperature control in the cabin, engine temperature, battery charge;
- ease of logging into the application using Face ID or Touch ID;
- the possibility of sharing: add relatives or colleagues if you use one vehicle;
- notification settings: find out if the vehicle has left the configured geofence;
- the ability to find a vehicle on the map if you forgot where you parked.



GARM interface



Pilot.Utilities

Pilot.Utilites is an online platform for accounting and paying utility bills.

The platform allows you to remotely:

- set tariffs and monitor meter readings;
- make payments by consumers of services through the application;
- block services.

Solution implementation:

1. We will take on complex technical issues for the implementation of the system and carefully transfer and configure the databases;
2. Set up notifications, billing, analytics, a register of metering devices, reports on the collection of payments and the use of resources;
3. We will train employees, set up access;
4. Let's launch a feedback collection system.



Features of the Pilot system

Ability to adjust for any of your tasks
and business processes

Convenient mobile applications
for users

Optimal method of cargo distribution, taking
into account hundreds of parameters

Possibility of reloading
the orders

Accurate consumption analysis
of fuel even off-road

Fuel cards of all major
gas stations

Calculation
for economical route

Loading a route
in any convenient navigator

Heat map of the most frequent zones
of delivery for business decision making

High system speed:
route calculation from 10 locations
and 10 vehicles takes less than one minute

Possibility of monthly payment,
depending on quantity of tracked objects

Partnership programs

for those who want to earn

Become a partner and get additional income with minimal investment. Grow your business in the growing Internet of Things market



What can you earn



Sale of access
to the Pilot platform
with monthly payments



Equipment installation
on vehicles and real estate
of customers



Pilot platform integrations
with internal services
of customers (1C, ERP)



Consulting services on
digitalization, optimization of
business processes of customers



Development of new solutions based
on the Pilot platform (industry
or professional tasks)



Attracting new customers
through digital channels
(referral partnership)

Why is it convenient with us?

- We finalize the product according to the individual needs of the customer and / or partner. And if it attracts others, then we will not take money from you;
- We do not set rigid plans and do not require commitments: you work at your own pace, in accordance with your capabilities and resources;
- We are partners and we can help. We have a product development plan. He is flexible. If you have brilliant ideas and can justify them with numbers, then such hypotheses can get into the top lines of the backlog;
- We integrate with all external services;
- We reduce partners' expenses for technical support and sales;
- "Pain", from the transition of customers to another system, we will turn into an interesting quest with nice prizes;

How much can you earn?

We have a single price for partners in Russia. At what price to sell to customers, you decide.

On average, according to the results of the first year, our partners earn 153,726 rubles per month only on subscription services for the connected fleet of vehicles.

Additionally, you earn on the sale and installation of equipment, integration, consulting or other related services.

If at some point you decide to reduce the activity of attracting new customers, the current database of transport and other objects connected to the monitoring system will remain with you and you will be able to receive income.



Options for cooperation

Official representative

- attracts customers;
- concludes contracts;
- receives payment on his checking account;
- provides technical support services to customers;
- installs equipment;
- makes integration with the client's internal services

Customer acquisition partner

- attracts customers through digital channels;
- sends applications to Pilot Telematics for negotiations with clients;
- receives agency commission for attracted clients

Partner developer

- develops industry solutions- attracts customers; based on the Pilot platform;
- receives money on his current account for the sale of his product

Branches of tasks of our customers

- Transport and warehouse logistics;
- Construction, manufacturing, pharmaceuticals;
- Agriculture, animal husbandry, viticulture;
- Passenger transportation and public transport;
- Department of Housing and Utilities;
- Fuel supply;
- Sharing (rental of vehicles, motorcycles, scooters, electric scooters, bicycles, special equipment, snowmobiles, ATVs, boats, boats, snowmobiles, skis, snowboards, light aircraft);
- Service sectors (golf clubs, excursion companies);
- Video surveillance in offices, warehouses, homes, schools, shopping centers

What tasks do we solve?

- Accurate control over fuel consumption and correct reports;
- Refueling control by fuel cards;
- Cargo protection;
- Automatic accounting of the workload of the fleet;
- Quality control of driving and compliance with traffic rules, fines;
- Planning and control of expenses for vehicle maintenance and insurance;
- Automation of your business processes;
- The ability to remotely control transport;
- Automatic construction of delivery plans;
- Improving the efficiency of vehicle fleet use;
- Photo / video surveillance in real time;
- Data analysis, any reports



Contacts

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 pilot-telematics.com

